



Asset Allocation  
Investing in the new reality...



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# **Modern Portfolio Theory... dead or alive?**

**Tim Farrelly  
August 2009**

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# Asset Allocation and Modern Portfolio Theory

- Efficient markets and SAA
- The equity risk premium
- Standard deviation and risk management

# Strategic asset allocation

- Based on the Efficient market hypothesis
- Markets are always fairly priced
- Stable equity risk premium
- Identifiable bubbles don't exist
- Equities outperform in the long term

# Efficient markets?

- Japan in 1988
- Tech boom in 1999
- China in 2007
- Global REITs in 2007

**As at July  
2007**

# US REIT Yields

US Equity REIT Yields



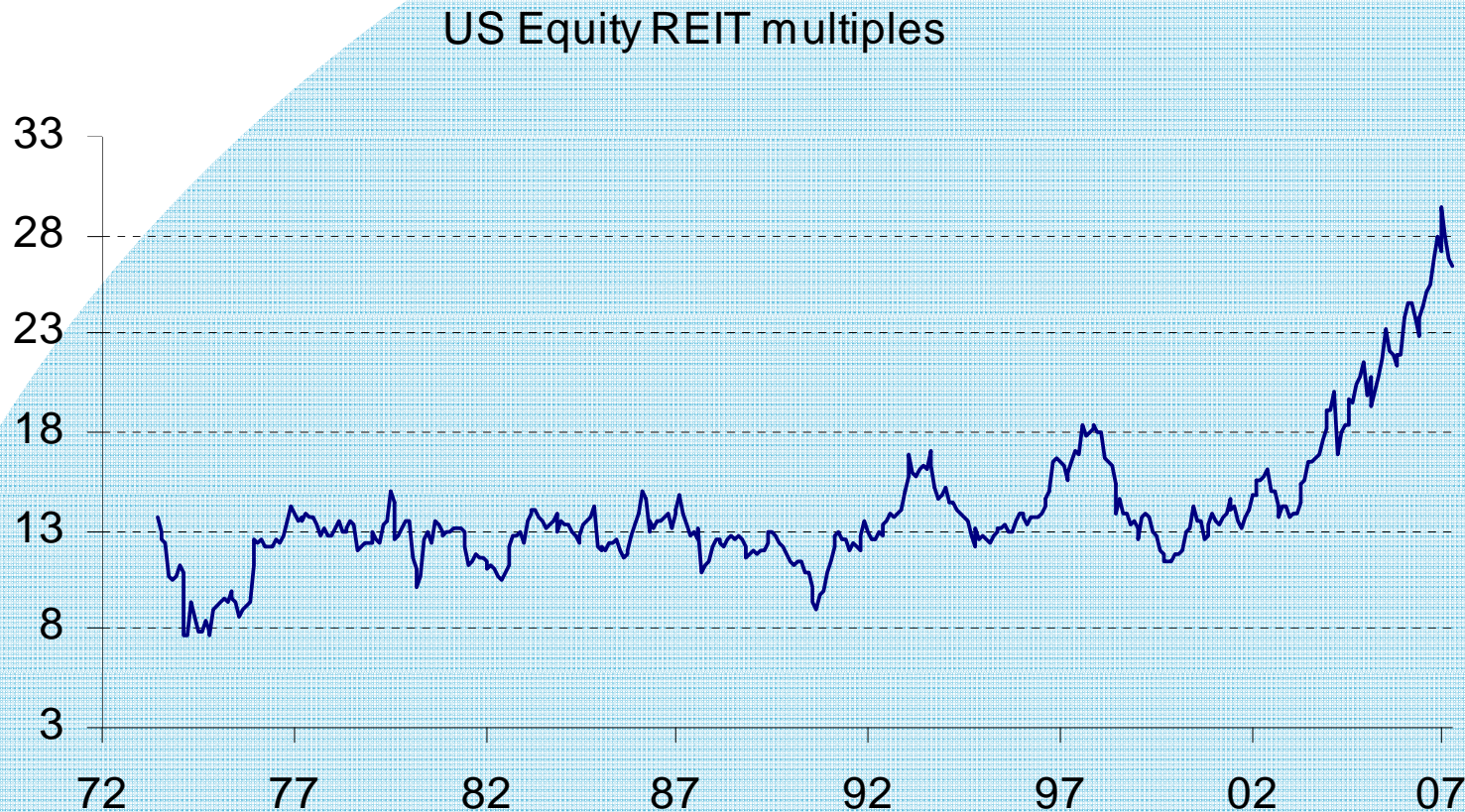
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# Yields and PE

- Dividend yield is  $D / P$
- $D \text{ approx} = E$
- So yield is  $E / P$
- $1 / \text{yield} = \text{PE ratio for REITs}$

As at July  
2007

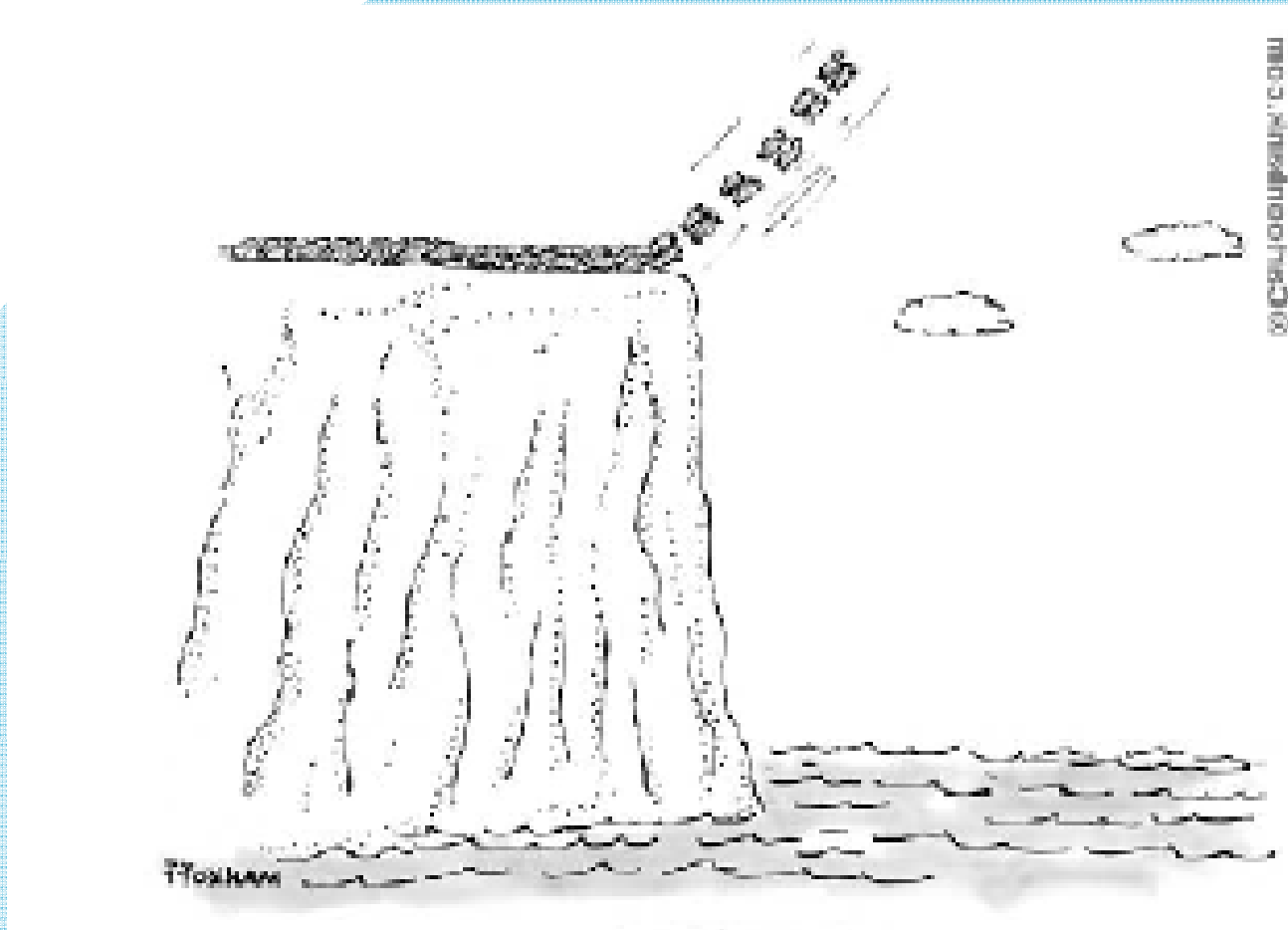
# The bubble of the decade?



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# What lemmings believe...



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As at July  
2007

# What comes next?

US Equity REIT Yields



A further  
25% fall.  
Total 35%

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As at July  
2007

# What comes next?

US Equity REIT Yields



A further  
39% fall.  
Total 48%

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# Actually, quite a bit worse...

US Equity REIT Yields



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Long run returns are driven by  
three factors

**Income**

**+**

**Growth in income**

**+ or -**

**Effect of change of PE Ratio**

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# Long run returns-an example

EPS

PE

Price

Contribution

\$1.00

10

\$10.00

5%pa

Income

+

Income  
Growth

+

PE effect

---

5%pa

---

Total

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# Long run returns-an example

EPS

PE

Price

Contribution

\$1.00

10

\$10.00

5%pa

Income

+

Income  
Growth

\$2.00

10

\$20.00

+7%pa

+

PE effect

12%pa

Total

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# Long run returns-an example

EPS	PE	Price	Contribution	
\$1.00	10	\$10.00	5%pa	Income +
			+7%pa	
\$2.00	10	\$20.00		+
	▼		+7%pa	PE effect
\$2.00	20	\$40.00		
			<hr/> 19%pa	<hr/> Total

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# Long run returns-an example

EPS	PE	Price	Contribution
\$1.00	10	\$10.00	5%pa
			+
			Income Growth
\$2.00	10	\$20.00	
			+
			PE effect
\$2.00	5	\$10.00	-7%pa
			<hr/>
			5%pa
			<hr/>
			Total

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# Long run returns-an example

EPS	PE	Price	Contribution	
\$1.00	10	\$10.00	5%pa	Income
				+
			+7%pa	Income Growth
\$2.00	10	\$20.00		+
				PE effect
\$2.00	20	\$40.00	+7%pa	
			<hr/>	<hr/>
			19%pa	Total

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# Forecast REIT returns in 2007

EPS	PE	Price	Contribution	
\$1.00	30	\$30.00	3.5%pa	Income
▼			+2.5%pa	+ Income Growth
\$1.30	30	\$39.00		+ PE effect
	▼		-5.0%pa	
\$1.30	18	\$23.40		
			<hr/> 1.0%pa	<hr/> Total

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# Forecast China returns in 2007

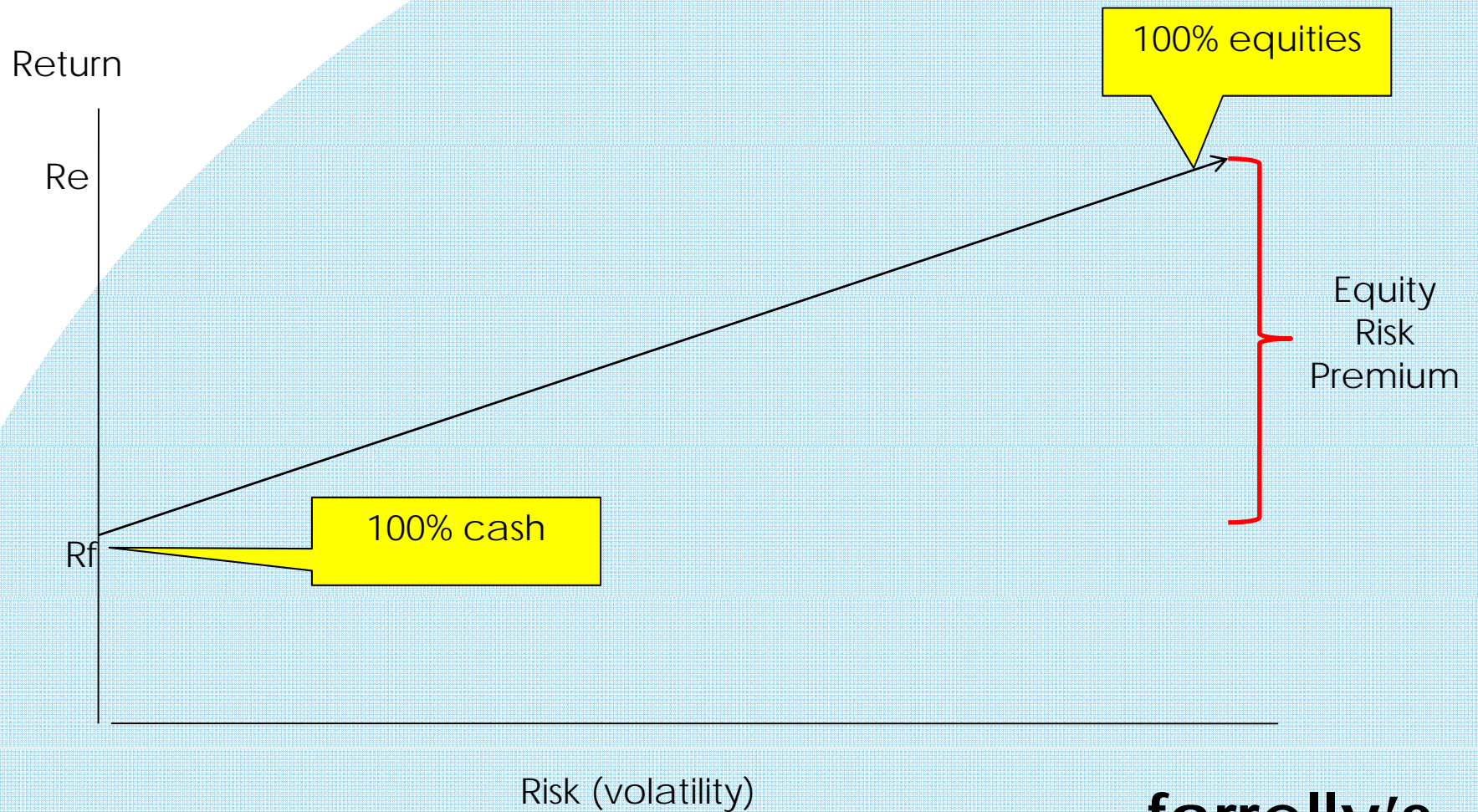
EPS	PE	Price	Contribution	
\$1.00	70	\$70.00	1.0%pa	Income
▼				+
\$2.59	70	\$175.00	+10%pa	Income Growth
	▼			+
\$2.50	15	\$38.90	-16%pa	PE effect
			<hr/>	<hr/>
			-5%pa	Total

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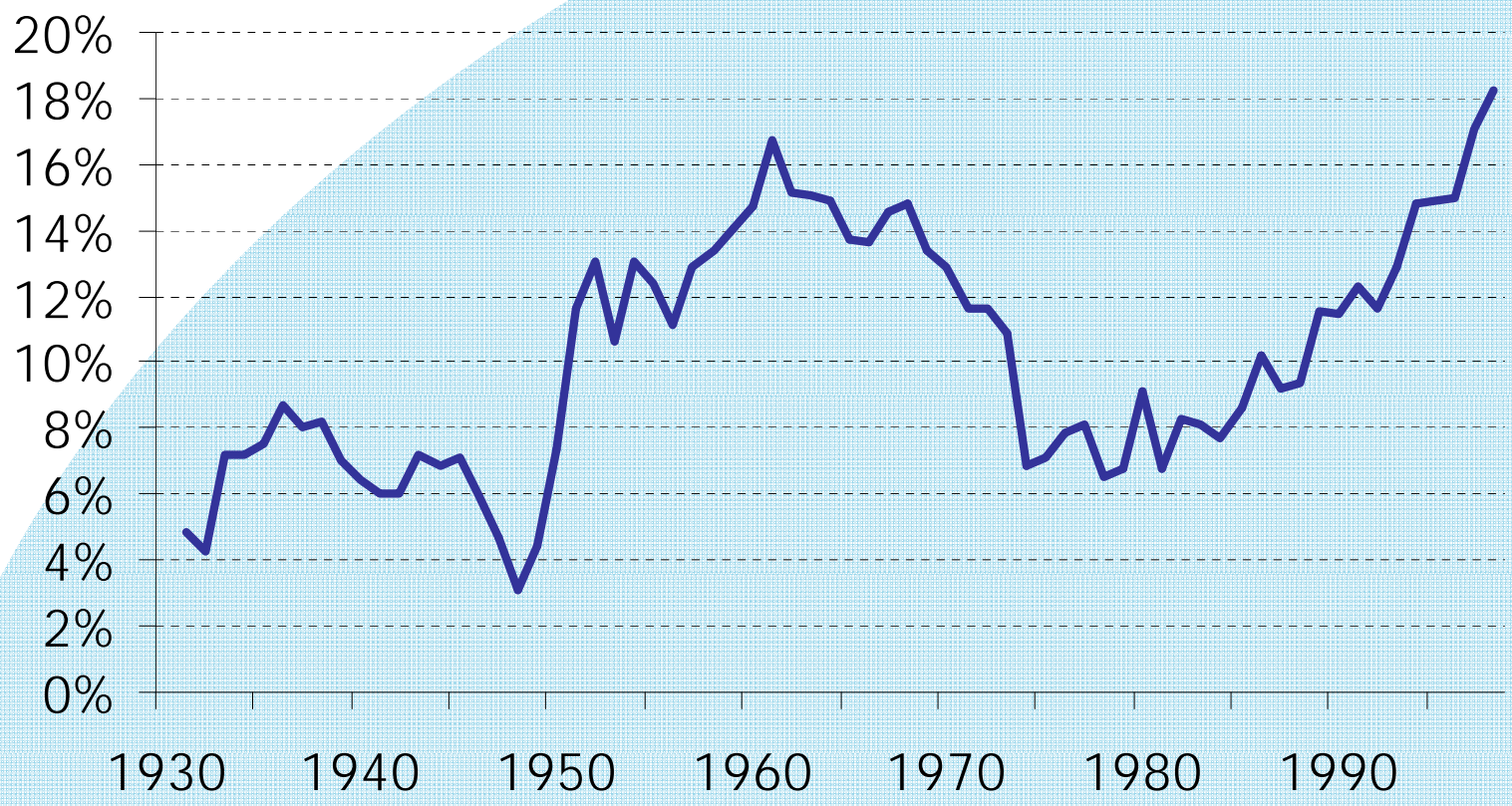
# Efficient markets?

- Bubbles occur regularly
- Utterly identifiable
- SAA puts us in the way of those disasters

# The equity risk premium



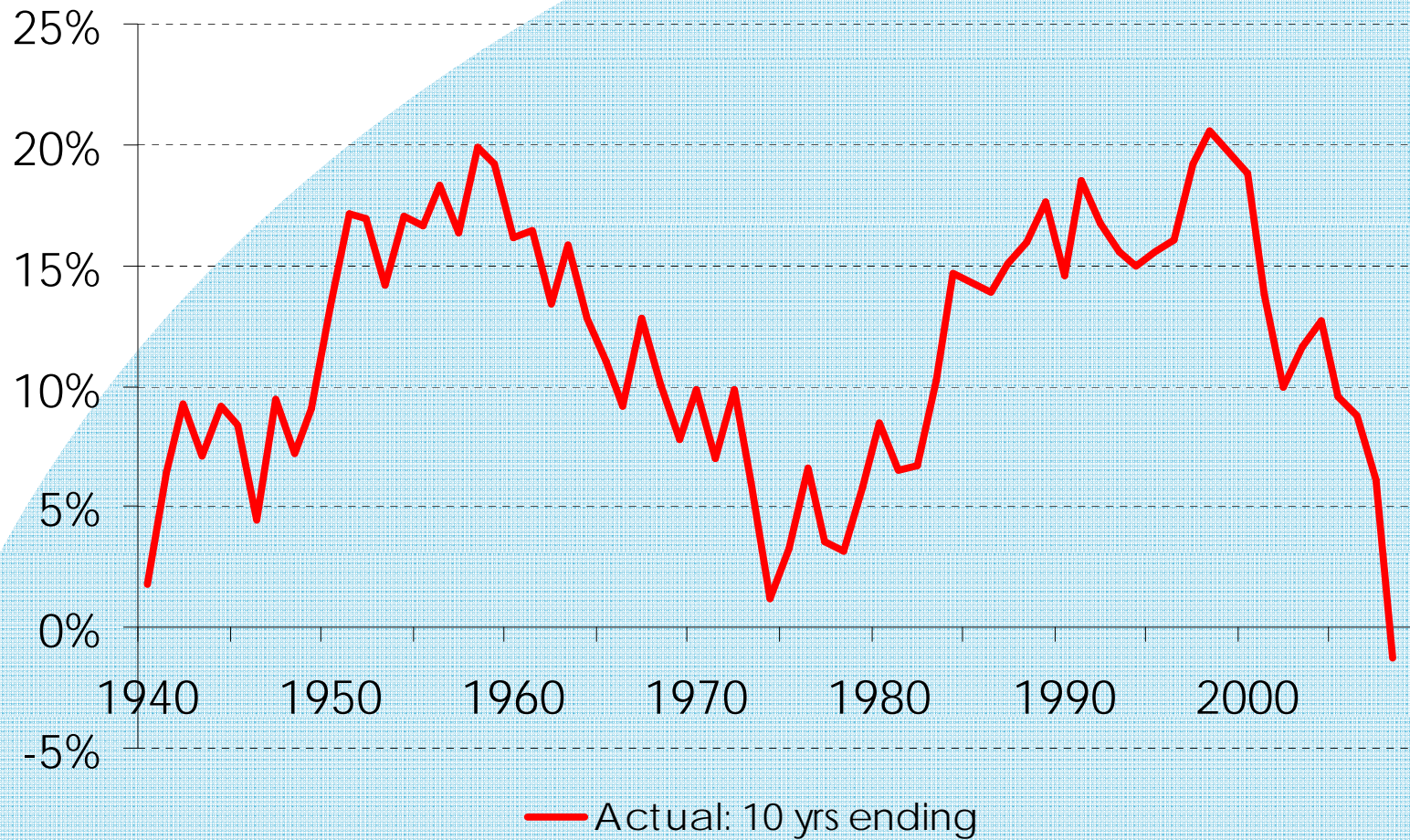
# US Equities: 20 year rolling returns



— Forecast: the previous 20 yrs

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## US Equities: What actually happened

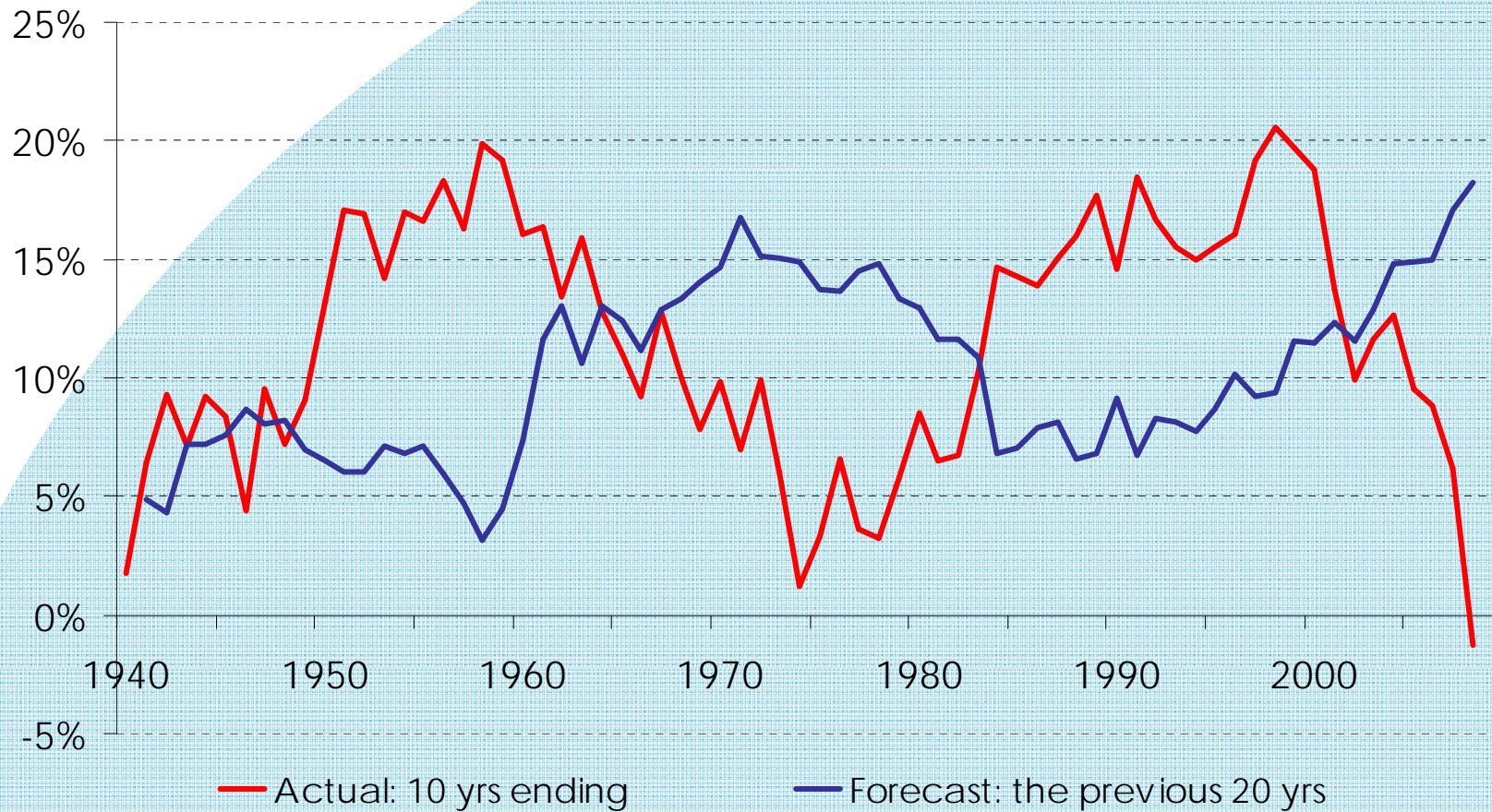


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# Using the rear view mirror!

US Equities:  
Using the past to forecast the future



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# Japanese equities for the long run?

Japanese equity prices



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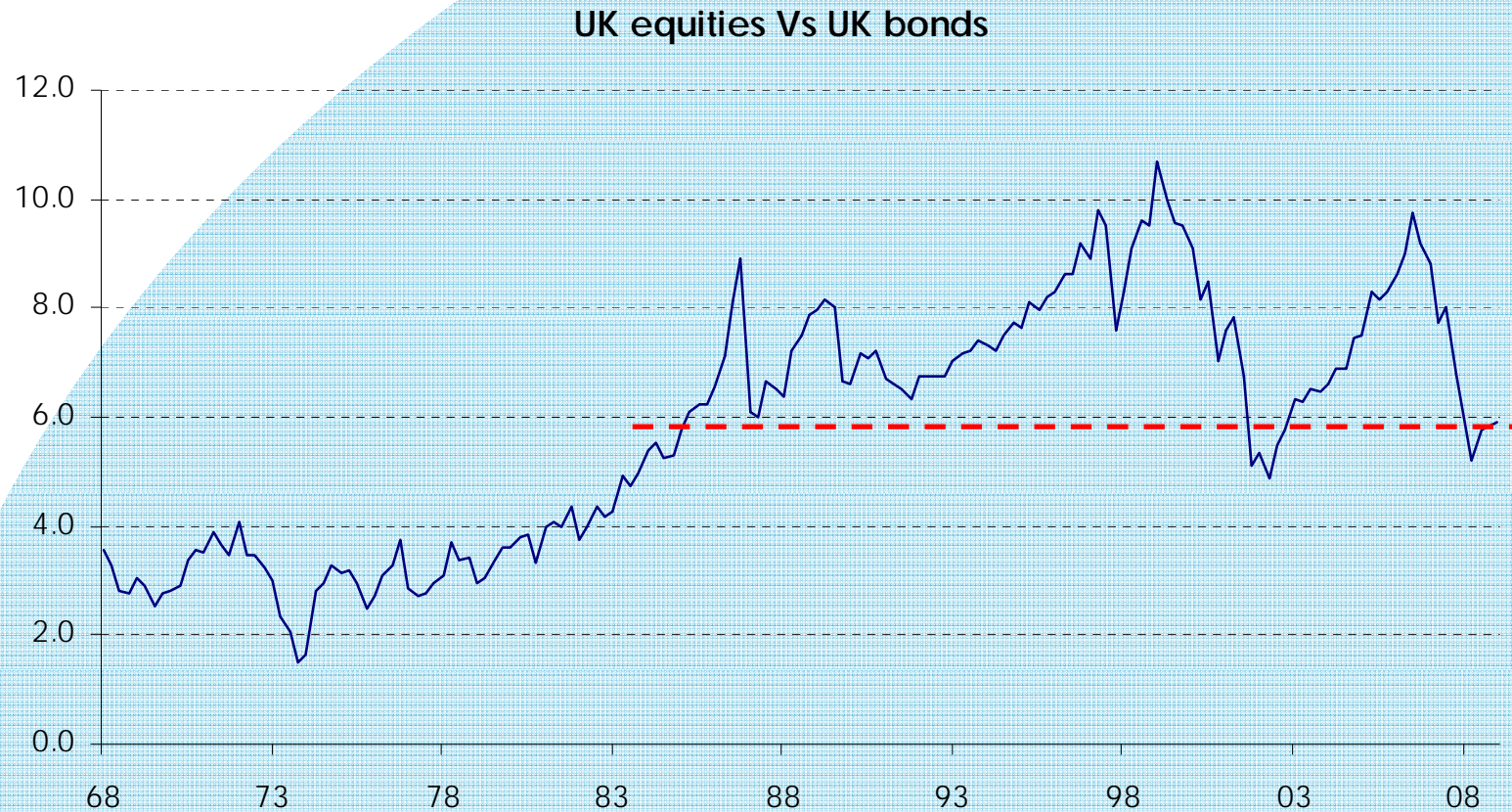
# Maybe the US is a better example?

US Equities vs US bonds



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# Not in the UK either....



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# MPT : Volatility = Risk

- Historical volatility = future risk
- Portfolio risk can be measured
  - Historical volatility of components
  - Historical correlations

Manage historical volatility = manage risk

# What's wrong here?

- 2006 record low equity volatility = record low equity risk
- Direct property is not risky?
- Correlations in market downturns

# **SAA/MPT are based on entirely false premises**

- Markets are not efficient
- Equities don't always outperform in the long term
- Historical volatility is a poor measure of risk



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